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this time. This changes only one portion, which is the alcohol portion, and leaves the estate tax operative date unchanged. And I can give you the rationale behind this very, very quickly. Reading from a portion of the letter: raising our...raising pricing during our busy summer selling season creates a lot of burden on us. Number one, we have committed our pricing to Hy-Vee's, Walmarts, Super Savers, Baker's, No Frills, and the rest of the big chain stores for up to four months out. To absorb the increase during our high-volume season will cripple our ability to have the money to reinvest in our business. Budgets and yearly plans are sent to my banker, brewers, and my partners. Throwing a monkey wrench to us in July would upset my business plan for the year. We will have to postpone annual wage increases, capital improvements, and cancel 401(k) employee contributions. This, in a nutshell, is the reason that I introduced this amendment. And looking upon myself as champion of the downtrodden, since we have that position vacant now, is the reason that I introduced this. And I would urge your support for it. Thank you.

SPEAKER BROMM: Thank you, Senator Tyson. Senator Landis, followed by Senator Chambers.

SENATOR LANDIS: Thank you, Mr. Speaker, members of the Legislature. You pay for alcohol cash at the time. That's by state law. Look, if somebody went out and made some pre-agreements like this, I understand. But you know what? This is the eighty-seventh day of a 90-day session. You know when this bill came in? It was one of the first bills introduced. And you know what it had from the git-go? An E clause. And I've sat down there in Room 1116, pretty darn available to the world, and I've never heard from anybody on this issue. And apparently, the only one that has is a distributor from Norfolk who writes Gene Tyson. Now, I haven't heard from the beer industry. I haven't heard from the lobbyists. I haven't heard from anybody for 87 days of the legislative hearing, until we get to Select File. For a commercial practice that this particular distributor does to improve their market share. Law doesn't require this. As a matter of fact, the law says, pay for alcohol on delivery, and pay in cash. We require that. Ask Tom Baker. The beer comes